

Ready to submit an Annuity application? Here's how!

Electronic Applications for most products are available on BIG's website <u>www.Breakthroughins.com/Lincoln</u> through <u>Firelight</u> or <u>iPipeline</u>, found under the *Submitting Apps* section.

1. Create an application

• For the fastest processing, complete an electronic application in <u>Firelight</u>. If you have additional documents to include with the application (such as transfer documents), make sure you attach those documents in <u>Firelight</u> under Additional Documents, *before* it is signed and locked. Once the application is complete, select "print to PDF" to create a PDF file of the application. <u>Do not use</u> "save as a PDF". This PDF file will be sent to Lincoln's back office, along with the Lincoln compliance forms. (Need a Firelight ID? Email <u>kristy.dreyer@simplicitygroup.com</u>)

OR

• If you can't find your carrier in <u>Firelight</u>, go to <u>iPipeline Forms</u>, the carrier website, or call BIG at 877-377-5281 for an application. Once the application is complete, scan the document to create a PDF file of the application.

2. Get Lincoln's approval

- a) On Lincoln's platform, create a Direct Sponsor Account work item in Account Central, complete the compliance forms required, and upload the PDF of the application.
- b) Obtain any necessary signatures from your client on Lincoln's compliance forms.
- c) Submit the work item to Lincoln for approval with compliance.
- d) Upon compliance approval of the transaction, the financial professional should receive an email from Lincoln indicating that the work item is complete.
- e) Once approval has been received, the financial professional must notify BIG that the application has been approved. The application will not be released/submitted to the carrier until BIG is notified of Lincoln's approval.

3. Don't forget!

- For Firelight applications, the application will not be released to the carrier until the Financial Professional notifies BIG of Lincoln's approval. Please email BIG any forms not attached in Firelight to info@breakthroughins.com for submission to the carrier.
- For all other applications, the Financial Professional must email the application in a PDF file to BIG at info@breakthroughins.com. Be sure to include check copies and any additional paperwork.
 Regardless of instruction given on internal Lincoln forms, make sure you send a copy of the application to BIG so that we may confirm receipt of application by the carrier. (You may also fax applications to our secure fax at 609-552-7297 or mail to: 2 North Main Street, Suite 303, Medford, NJ 08055).
- If you are holding a check to be submitted with the application, mail the check with a copy of the first page of the application directly to the carrier.